Clarifications for queries received

Sl. No.	Detailed Reference to Document No / Clause No / Page No & Description as per RFP	Bidders Query / Clarification sought	BESCOMs Clarification
1	**Clause: 3.1 General Minimum Qualification Requirements-Technical Specifications Page 5** **Description:** 1.Sole/ Lead Bidder must have either: (a) paid for, or received payments for, construction of Eligible Project(s); or (b) paid for development of Eligible project(s) in any Indian/ Global Utility (power/ water/ natural gas/ telecom) in the last 7 (seven) Financial Years with aggregate project value of not less than INR [50% of the Estimated Project Cost]	BESCOM EOI: Page no.5 clause no.3.1 Sole / Lead bidder must have paid for development of eligible projects in the last 7 financial years with aggregate project value of not less than INR (50% of estimated value) Query: The estimated project cost is required to submit the credentials / supporting documents for 50 % of the estimated value.	***This is an invitation for expression of interest for the above mentioned scope and not an invitation for bid. It is explicitly restricted to obtaining information such as Lifecycle meter cost, PMA charges, Contract period, implementation period and this should not be construed as a financial proposal, it is purely for discovery of rates and no award will be issued.*** ***Hence it is informed to upload the award copies.***
2	**Clause: 3.1 General Minimum Qualification Requirements-Financial requirements: Page 6** The Bidder shall have positive net worth for each of the last three financial years. The Net worth of the Bidder should be at least 30 %(Thirty percent) of the estimated Project cost in any of the last three Financial Years Or	BESCOM EOI: Page no.6 Financial requirements: The Bidder shall have positive net worth for each of the last three financial years. The net worth of the Bidder should be at least 30 %(Thirty percent) of the estimated project cost in any of the last three financial years. Query: The estimated project cost is required to submit the credentials / supporting documents for 50 % of the estimated value.	***This is an invitation for expression of interest for the above mentioned scope and not an invitation for bid. It is explicitly restricted to obtaining information such as Lifecycle meter cost, PMA charges, Contract period, implementation period and this should not be construed as a financial proposal, it is purely for discovery of rates and no award will be issued.***

15/09

	Bidder shall have a minimum ACI of 30 % (Thirty percent) of the estimated Project cost at the close of the preceding financial year [Net Worth means sum total of the paid up capital and free reserves (excluding reserves created out of revaluation) reduced by aggregate value of accumulated losses (including debit balance in profit and loss account for current year) and intangible assets.]. [ACI means minimum investible funds (i.e., immediately available funds for investment and callable capital) subject to the limits of investment in a single investee entity (in the relevant jurisdiction for a Foreign Investment Fund, or the maximum permissible investment limit for an AIF) (as per the SEBI (AIF) Regulations, 2012, as may be amended from time to time), as applicable]. Please note: a. In case a Bidder and/(or) it's Parent(s)/ Affiliate(s) has issued any fresh equity capital during the current financial year, the same shall be permitted to be added to the Bidder's Net Worth subject to the statutory auditor of the Bidder certifying to this effect. b. In case a Bidder and/(or) it's parent(s)/ Affiliate(s), being a SEBI registered AIF or Foreign Investment Fund, has received any fresh capital		***Hence it is informed to upload the award copies.***

15/09

	commitment available for the immediate deployment during the current financial year, the same shall be permitted to be added to the Bidder's ACI subject to the statutory auditor of the Bidder certifying to this effect.		
3	**Clause: 4. 2 Instructions to Participants – Mandatory documents required alongwith the submission of EOI Documents** **INVITED THROUGH KPP PORTAL: Page 11.** **Description:** Bids shall be submitted in single envelope mode: **FIRST PART: "EMD"** of Rs. 5,000/- (Rupees Five Thousand only) General Information required as per Format furnished in **Annexure-I** **SECOND PART: "TECHNICAL BID"** shall contain the following documents: a) Documentary evidence in support of qualifying criteria b) Solution Providers c) Products Make & Model d) Approach & Methodology e) Details of Lifecycle meter cost, PMA charges, Contract period as per Format furnished in **Annexure-V**	BESCOM EOI: Page no.11 clause no.4 Instructions to Participants: Mandatory documents required Second part: Technical Bid shall contain the following documents: a) Documentary evidence in support of qualifying criteria b) Solution Providers c) Products Make & Model d) Approach & Methodology e) Details of Lifecycle meter cost, PMA charges, Contract period as per Format furnished in Annexure-V : Requisite Documents for compliance to Qualification Criteria without masking the rates and other details. Query: Each and every AMISP tender is different in nature and the cost depends on the quantity, clusters, project area, type of consumer mix, best communication option for that particular area. MDM & HES cost is also divided into end points and so per endpoint cost differs for smaller quantity and large quantities based on the project tendered. The scope of AMI tenders and the costs quoted in the tenders are different for each utilities in terms of packages, accessories requirement, box / CT / service cable	***This is an invitation for expression of interest for the above mentioned scope and not an invitation for bid. It is explicitly restricted to obtaining information such as Lifecycle meter cost, PMA charges, Contract period, implementation period and this should not be construed as a financial proposal, it is purely for discovery of rates and no award will be issued.*** ***Hence it is informed to upload the award copies.***

15/09

	Requisite Documents for compliance to Qualification Criteria without masking the rates and other details.	requirement, IT components. There are many factors involved depending on the scope of the project in selecting the smart meter manufacturer, RF communication provider, HES, MDM solution provider, System integrator and Cloud service provider. We kindly request you to define the project area, consumer mix, and the minimum quantity, enabling us to submit our offer for EOI along with the supporting QR documents and lifecycle cost based on your specific and relevant requirements and scope. Also, we suggest your good self to call for a meeting with prospective bidders to discuss the various AMI project tenders floated across India and to share the views / suggestions / solutions and practical implications that come across the bidding process. This will help BESCOM to have abroad perspective and clarity before the tendering stage, which helps in smooth tendering and project implementation phase	
4.		1. Kindly confirm the quantity for various types of meters 2. MDAS, MDM, and mobile app details are not added in BOM 3. Payment & SLA terms and conditions are not provided. 4. Detailed Technical & commercial documents are not provided.	***This is an invitation for expression of interest for the above mentioned scope and not an invitation for bid. It is explicitly restricted to obtaining information such as Lifecycle meter cost, PMA charges, Contract period, implementation period and this should not be construed as a financial proposal, it is***

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		5. Communication technology (RF/Cellular) details are not provided.	***purely for discovery of rates and no award will be issued.*** ***Hence it is informed to upload the award copies.***
5.	**Clause: 4.3 Instructions to Participants – Last date for bid submission.** **Description:** The technical bid shall be uploaded by 16/09/2023 within 15:00Hours in website https://kppp.karnataka.gov.in	1) Request you extend the due date for at least 2 weeks. The clarifications will ensure more clarity for the bidders to submit the offer and the relevant required documents 2) We are in process of preparing for EoI and request your good self to kindly extend the date of bid submission by 1 month i.e. till 16 October 2023. 3) We are going through the Expression of Interest (EOI) and our team is working on detailed requirements for the EOI. Requesting you to kindly provide an extension for submission of the EOI till 29th September 2023. 4) We are keen towards participating in line with the EOI published by BESCOM. Since, such type of projects requires involvement of multiple partners and arrangement of various documents as required in the EOI, we humbly request you to extend the proposal submission timeline for 1 to 2 weeks.	**Extended upto 26.09.2023**

All other terms and conditions as specified in RFP remains unaltered.

W. M. Ashwath 15/09/23

General Manager (DAS, SG & TIC)
BESCOM